

Curriculum Vitae

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EDUCATION

Ph.D., Economics, Indiana University at Bloomington, 1999
M.A., Economics, Indiana University at Bloomington, 1997
B.S., Economics, James Madison University, 1994

PROFESSIONAL EXPERIENCE

Professor and Chair, Department of Economics, Gettysburg College, Fall 2017-present

Founder and Co-Director, Gettysburg Lab for Experimental Economics
GLEE, <http://www.gettysburg.edu/academics/economics/glee/index.dot>), 2013-present

Associate Professor, Department of Economics, Gettysburg College, Fall 2010-Fall 2017

Assistant Professor, Department of Economics, Gettysburg College, Fall 2007-Spring
2009

Visiting Assistant Professor, Department of Economics, United States Naval Academy,
Fall 2006- Spring 2007

Assistant Professor, Department of Public Administration and Policy, American
University, Fall 2000-Spring 2005.

Principal Analyst, National Security Division, Congressional Budget Office, July 1999-
August 2000.

PUBLICATIONS:

Peer Reviewed Journal Articles

'Endowment Effects and Contribution Strategies in Public Good Experiments,' with Pamela Schmitt, Kurtis Swope, and John Weis, *Archives of Psychology*, Volume 1, October 2017.

'That's My Final Offer! Multilateral Bargaining Behavior with Costly Delay and Credible Commitment,' with Pamela Schmitt and Kurtis Swope, *Journal of Behavioral and Experimental Economics* [Volume 49](#), April 2014, Pages 44–53

‘Institutions and Information in Multiple-Offer Multilateral Bargaining Experiments,’ with Pamela Schmitt, Kurtis Swope and Rob Shupp, *The B.E. Journal of Economic Analysis & Policy*, 13(1): 485–524. June 2013. ISSN (Online) 1935-1682, DOI: [10.1515/bejeap-2012-0054](https://doi.org/10.1515/bejeap-2012-0054).

‘A Dynamic Public Goods Game with Carryover,’ with Pam Schmitt, Kurtis Swope, and Patrick Wayland, *Journal of Economic Behavior and Organization* 80(3): 523-31, 2011.

‘The Holdout Problem and Urban Sprawl: Experimental Evidence,’ with Pamela Schmitt, Kurtis Swope and Rob Shupp, *Journal of Urban Economics* 69(1): 72-81, 2011.

‘Strategic Entry Deterrence and Terrorism: Theory and Experimental Evidence,’ with Pamela Schmitt, *Public Choice* 143(1): 3-22, April 2010.

‘An Experimental Study of the Holdout Problem in a Multilateral Bargaining Game’ with Pamela Schmitt, Kurtis Swope, and Rob Shupp, *Southern Economic Journal*, 76(2): 444-457, Oct. 2009.

‘Personality Preferences in Laboratory Experiments,’ with Pamela Schmitt, Kurtis Swope and Robert Shupp, *Journal of Socioeconomics* 37: 998-1109, June 2008.

‘Social Position and Distributive Justice: Experimental Evidence,’ with P. Schmitt, K. Swope, and R. Shupp, *Southern Economic Journal*, 74(3): 811-18, January 2008.

‘Two Stage Team Rent Seeking: Experimental Analysis,’ *Southern Economic Journal*, 74(1): 85-103, July 2007.

‘The Economics of Bipartisan Campaign Reform,’ *Journal of Public Economic Theory*, Volume 8 (4): 555-569, October, 2006.

‘The Impact of Family Friendly Compensation: An Investigation of Military Personnel Policy,’ *Review of Public Personnel Administration*, Vol. 26(1): 3-20, March, 2006.

‘The Citizen Candidate Model: An Experimental Analysis,’ *Public Choice*, Vol. 123(1-2): 197-216, April, 2005.

‘Interest Groups and Get Out the Vote Drives,’ *Topics in Economic Analysis and Policy*, Vol. 4: No.1, Article 31, 2004.

‘Rent-Seeking with Expenditure Carry-Over: Theory and Experimental Evidence,’ with Pamela Schmitt, Kurtis Swope and Robert Shupp, *Economics of Governance* Volume 5 (3): pp 187-211, November, 2004.

‘A Citizen-Candidate Model with Sequential Elections,’ with Eckhard Janeba, *Journal of Theoretical Politics* 14(4): 387-407, October, 2002.

Book Chapters and Monographs

‘Contracts, Behavior, and the Land-Assembly Problem: An Experimental Study,’ with Pamela Schmitt, Kurtis Swope, and Ryan Wielgus *Research in Experimental Economics: Experiments on Energy, the Environment, and Sustainability* vol. 14: 151-180, 2011

‘Competition for Human Capital,’ in Revisiting Waldo’s Administrative State, edited by David Rosenbloom and Howard McCurdy, June 2006, Georgetown University Press.

‘Prospective and Retrospective Economic Voting,’ in The Encyclopedia of American Parties and Elections, edited by Howard Ernst and Larry Sabato, May 2006, Facts on File Press.

‘Family Status of Enlisted Personnel,’ Congressional Budget Office Technical Paper, August 2000

‘Deny Unemployment Compensation to Service Members Who Leave Voluntarily,’ in Budget Options for National Defense, Congressional Budget Office, March 2000

‘Increase Housing Allowances to the Full Cost of Adequate Housing,’ in Budget Options for National Defense, Congressional Budget Office, March 2000

‘Increase Competition Between DoD and Private-Sector Housing,’ in Budget Options for National Defense, Congressional Budget Office, March 2000

‘Create Incentives for Military Families to Save Energy,’ in Budget Options for National Defense, Congressional Budget Office, March 2000

GRANTS, AWARDS, and CONTRACTS:

Consumer Financial Protection Bureau: Market Disclosure Experiments, awarded to Gettysburg Lab for Experimental Economics, 2015 (\$18,000).

Consumer Financial Protection Bureau: Market Disclosure Experiments II, awarded to Gettysburg Lab for Experimental Economics, 2016 (\$25,000).

RUI Collaborative Research Grant: Laboratory Studies of Holdout and Efficiency in Multilateral Bargaining, (2007-2011), National Science Foundation/United States Naval Academy (\$34,500).

Naval Academy Research Center Grant: Strategic Entry Deterrence, Terrorism, and Multilateral Bargaining, (2007-2008), United States Naval Academy (\$4,500).

Gordon Tullock Prize, 2005, for ‘The Citizen Candidate Model: An Experimental Analysis,’ *Public Choice*, Vol. 123(1-2): 197-216, April, 2005. The Tullock prize is awarded annually for the best paper published by a young scholar in *Public Choice*. The award winner is selected by the coeditors of *Public Choice*, and presented at the annual meetings of the Public Choice Society.

Nominated for American University’s “Faculty Member of the Year” Award, 2003. Initial nominations for the award are submitted to the General Assembly at American University. Final selection of the nominees, and the award winner, is made by the General Assembly.

American University Department of Public Administration 2002 Excellence in Teaching Award. Awarded by the Graduate Student Association for Public Administration. The winner of the award was determined by a student vote.

Nominated for American University's "Professor of the Year" Award, 2001. To be nominated, a professor's scores on teaching evaluations must be in the top 10% of their school. Final selection is based on voting by the student body.

Lieber Associate Instructor Award, 1999. Bestowed by Indiana University upon selected teachers for excellence in teaching. In 1999, a total of four associate instructors received the award after a rigorous university wide screening process. The Lieber award is presented on Indiana University's "Founders Day," during a ceremony that honors excellence in teaching, service, research and scholarship.

Outstanding Teacher/Scholar Fellowship, 1998. Bestowed by Indiana University College of Arts and Sciences upon selected graduate students in various disciplines. The fellowship is intended to provide support for conducting research to graduate students demonstrating excellence in teaching and research.

Teaching Excellence Recognition Award, 1998. Bestowed by Indiana University Board of Trustees to selected teachers in all disciplines to recognize and reward outstanding classroom teaching.

Outstanding Introductory Economics Associate Instructor, 1998. Bestowed annually upon one Associate Instructor of Economics for excellence in teaching principles of economics courses by Indiana University Department of Economics.

TEACHING EXPERIENCE:

Graduate:

Methods of Problem Solving I
Methods of Problem Solving II
Foundations of Policy Analysis
Economics and Politics of Public Policy

Undergraduate:

Survey of Public Economics
Introductory Business Statistics
Principles of Microeconomics
Principles of Macroeconomics
Introductory Economics
Public Finance
Current Issues in Economics
Introduction to Econometrics
Game Theory
Experimental Economics

PRESENTATIONS

'Endowment Effects in Public Goods Provision: Experimental Analysis,' presented at the Southern Economic Association Annual Meetings in New Orleans, November 2012

'Trust but Verify: An Indefinitely Repeated Trust Game with Stochastic Costs,' presented at the 2012 International Economic Science Association Meetings at NYU.

'A Dynamic Public Goods game with Carryover,' presented at the Southern Economic Association Annual Meetings in Atlanta, November, 2010

'An Experimental Analysis of Multilateral Bargaining,' presented at the Southern Economic Association Annual Meetings in Washington, D.C., November, 2008

‘Competition, Group Size, and the Holdout Problem in Multilateral Bargaining: Experimental Evidence’, presented at the Western Economic Association Meetings in Hawaii, July 2008

‘Preemption vs Deterrence: Externalities in a Two Stage Rent Seeking Contest with Applications to Terrorism,’ presented at the Southern Economic Association Meetings in New Orleans, November 2007

‘A Laboratory Study of Holdout and Efficiency in Multilateral Bargaining’ presented at the Southern Economic Association Meetings in New Orleans, November 2007

‘Externalities in Strategic Entry Deterrence Games,’ presented at the SABE 25th Conference for Economists, New York University, New York City, 2007.

‘Two Stage Team Rent Seeking,’ presented at the Southern Economic Association Meetings in Washington, DC, November 2005.

‘Asymmetric Rent Seeking: Theory and Experimental Analysis,’ presented at the Southern Economic Association meetings in New Orleans, November 2004.

‘Inequality, Personality, and the Demand for Fair Outcomes,’ presented at the Society for the Advancement of Behavioral Economics meetings in Philadelphia, July 2004.

‘The Economics of the Bipartisan Campaign Reform Act,’ presented at the Annual meeting of the Public Choice Society and Economic Science Association in Baltimore, March 2004.

“September 11th, Military Personnel Policy, and The Administrative State.” Prepared for the 2003 Waldo Conference on the Administrative State, American University, October 25, 2003

“The Citizen-Candidate Model: An Experimental Analysis,” presented at the International Economic Science Association Meetings in Pittsburgh, June 2003.

“Rent-Seeking with Expenditure Carry-Over: Theory and Experimental Evidence,” presented at the Annual meeting of the Public Choice Society and Economic Science Association in Nashville, March 2003.

“Interest Groups and GOTV Drives,” presented at the Annual Meeting of the Public Choice Society and the Economic Science Association in San Diego, March 2002

“An Investigation of the Citizen-Candidate Model Using Experimental Methods,” presented at the Regional Economic Science Association Meetings in Tucson, November 2001

“A Citizen-Candidate Model with Electorally Motivated Interests,” American University Department of Economics Seminar Series, October 2001

“Marital and Dependency Status of Junior Enlisted Personnel,” Western Economic Association International Conference, Defense Economics: Human Resources Management Session, Vancouver, Canada, July 2000

“Interest Groups and Elections in the Citizen-Candidate Framework,” Congressional Budget Office Seminar, March, 1999.

“A Citizen-Candidate Model with Sequential Elections,” International Summer School on Interactive Economic Decision Making, Oberwesel, Germany, August 1998.

PROFESSIONAL AFFILIATIONS

Member, American Economic Association
Member, Economic Science Association
Member, Southern Economic Association
Member, Western Economic Association

PROFESSIONAL SERVICE:

Referee, Journal of Economic Theory
Referee, Southern Economic Journal
Referee, Public Choice
Referee, Journal of Politics
Referee, Journal of Theoretical Politics
Referee, Economics and Politics
Referee, Party Politics
Referee, B.E. Press, Journals in Economic Analysis and Policy
Referee, Public Works Management and Policy
Referee, National Science Foundation Proposals, Economics Program
Referee, World Scientific Press Book Proposals

GETTYSBURG COLLEGE SERVICE

Chair, Faculty Finance Committee, 2016-present
Member, Benefits Advisory Group, 2016-present
Member, Forward Thinking Group, 2016-present
Member, Faculty Finance Committee, 2015
Faculty Advisor to Gettysburg College Chapter of Omicron Delta Epsilon, The International Honor Society for Economics, 2007-2009.
Editor, Gettysburg Economic Review, Volume II-Volume VII (2008-2016)GER publishes student research papers in economics.
Member, Technology Advisory Council, 2008-2009.